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Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON VIRGINIA 22202

MAY 1991

Manufactured home shipments were off 7.9 percent in May, 1,418 fewer homes than last year. Year-to-date shipments are off 10,598 homes or 13.6 percent. A total of 84 companies were producing out of 220 plants in the month of May. 8 plants were idle. The site-built segment of the housing industry is also showing dramatic declines, with privately owned housing units started off 28 percent through the month of May.

Manufactured home shipments continue to represent a larger percentage of housing units started when compared to last year. Through May, shipments represented 14.8 percent of housing units started versus 12.7 percent for the same period last year.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January Through May

	1991			1990	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	5,169	7.7	- 20.8	6,529	8.4
East North Central	9,095	13.6	- 12.7	10,423	13.4
West North Central	3,736	5.6	- 5.4	3,951	5.1
South Atlantic	22,128	33.0	- 22.9	28,699	36.9
South Central	13,120	19.6	- 5.1	13,825	17.8
Mountain	3,841	5.7	+ 2.3	3,756	4.8
Pacific	6,852	10.2	- 17.5	8,310	10.7

Top Ten States, Percent Change and Market Share
Cumulative Shipments January Through May

		1991			1990		
	STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1.	North Carolina	5,954	9.3	- 15.1	7,012	9.3	2
2.	Florida	5,571	8.7	- 28.5	7,787	10.3	1
3.	South Carolina	3,511	5.5	- 29.9	5,010	6.6	3
4.	Georgia	3,498	5.5	- 22.3	4,502	6.0	4
5.	Michigan	3,102	4.9	- 10.7	3,475	4.6	7
6.	Alabama	2,751	4.3	- 21.4	3,498	4.6	6
7.	California	2,572	4.0	- 40.4	4,318	5.7	5
8.	Tennessee	2,513	3.9	- 11.4	2,837	3.8	8
9.	Kentucky	2,463	3.9	- 3.1	2,541	3.4	10
10.	Washington	2,291	3.6	+ 5.0	2,181	2.9	15
		34,226	53.6		43,161	57.2	

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

Manufactured Home Production

	Each Month				Cumulative for Year		
	1990	1991	% Change		1990	1991	% Change
January	13,385	11,697	- 12.6%	January	13,385	11,697	- 12.6%
February	13,725	10,855	- 20.9%	Jan-Feb	27,110	22,552	- 16.8%
March	16,248	12,762	- 21.5%	Jan-Mar	43,358	35,314	- 18.6%
April	16,227	15,188	- 6.4%	Jan-Apr	59,585	50,502	- 15.2%
May	18,134	16,585	- 8.5%	Jan-May	77,719	67,087	- 13.7%
June	17,373			Jan-June	95,092		
July	15,126			Jan-July	110,218		
August	19,495			Jan-Aug	129,713		
September	15,892			Jan-Sep	145,605		
October	18,081			Jan-Oct	163,686		
November	14,249			Jan-Nov	177,935		
December	10,264			Jan-Dec	188,199		

Estimated Manufactured Home Shipments*

	Each Month				Cumulative for Year		
	1990	1991	% Change		1990	1991	% Change
January	13,260	11,278	- 14.9%	January	13,260	11,278	- 14.9%
February	13,612	10,835	- 20.4%	Jan-Feb	26,872	22,113	- 17.7%
March	16,313	13,069	- 19.9%	Jan-Mar	43,185	35,182	- 18.5%
April	16,472	15,295	- 7.1%	Jan-Apr	59,657	50,477	- 15.4%
May	18,052	16,634	- 7.9%	Jan-May	77,709	67,111	- 13.6%
June	17,557			Jan-June	95,266		
July	15,059			Jan-July	110,325		
August	19,399			Jan-Aug	129,724		
September	15,921			Jan-Sep	145,645		
October	17,930			Jan-Oct	163,575		
November	14,267			Jan-Nov	177,842		
December	10,330			Jan-Dec	188,172		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1990	1991		1990	1991
January	3.5%	7.3%	January	475	850
February	4.3%	8.0%	February	588	870
March	3.2%	4.4%	March	523	563
April	1.7%	3.0%	April	278	456
May	2.0%	2.5%	May	360	407
June	1.3%		June	230	
July	2.0%		July	297	
August	2.0%		August	393	
September	2.3%		September	364	
October	2.8%		October	515	
November	3.5%		November	497	
December	4.2%		December	431	

Manufactured Home Production

	May			Year-To-Date		
	1990	1991	% Change	1990	1991	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	0	0	0.0%	0	0	0.0%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,368	1,094	- 20.0%	5,346	4,035	- 24.5%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,368**	**1,094**	**- 20.0%**	**5,346**	**4,035**	**- 24.5%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,457	2,128	- 13.4%	9,478	8,160	- 13.9%
Michigan *	*	*	---	*	*	---
Ohio	351	308	- 12.3%	1,173	1,097	- 6.5%
Wisconsin	326	313	- 4.0%	1,181	1,146	- 3.0%
Total	**3,134**	**2,749**	**- 12.3%**	**11,832**	**10,403**	**- 12.1%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	170	175	2.9%	630	663	5.2%
Minnesota	216	225	4.2%	782	832	6.4%
Missouri *	*	*	---	*	*	---
Nebraska	233	197	- 15.5%	939	888	- 5.4%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**619**	**597**	**- 3.6%**	**2,351**	**2,383**	**1.4%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,185	838	- 29.3%	6,395	4,237	- 33.7%
Georgia	2,573	2,295	- 10.8%	11,551	8,583	- 25.7%
Maryland *	*	*	---	*	*	---
North Carolina	1,786	1,818	1.8%	7,677	7,463	- 2.8%
South Carolina *	*	*	---	*	*	---
Virginia	351	338	- 3.7%	1,505	1,328	- 11.8%
West Virginia *	*	*	---	*	*	---
Total	**5,895**	**5,289**	**- 10.3%**	**27,128**	**21,611**	**- 20.3%**
South Central						
Alabama	1,793	1,733	- 3.3%	7,438	6,547	- 12.0%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	559	647	15.7%	2,505	2,542	1.5%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,346	1,336	- 0.7%	5,715	5,681	- 0.6%
Texas	375	439	17.1%	1,785	1,936	8.5%
Total	**4,073**	**4,155**	**2.0%**	**17,443**	**16,706**	**- 4.2%**

Manufactured Home Production

	May 1990	May 1991	% Change	Year-To-Date 1990	Year-To-Date 1991	% Change
Mountain						
Arizona	268	275	2.6%	1,385	1,124	- 18.8%
Colorado *	*	*	---	*	*	---
Idaho	281	309	10.0%	1,232	1,373	11.4%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	549	584	6.4%	2,617	2,497	- 4.6%
Pacific						
Alaska *	*	*	---	*	*	---
California	1,070	708	- 33.8%	4,810	3,104	- 35.5%
Hawaii *	*	*	---	*	*	---
Oregon	729	677	- 7.1%	3,257	3,364	3.3%
Washington	155	141	- 9.0%	673	685	1.8%
Total	1,954	1,526	- 21.9%	8,740	7,153	- 18.2%
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	542	591	9.0%	2,262	2,299	1.6%
Total Production	18,134	16,585	- 8.5%	77,719	67,087	- 13.7%

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Manufactured Home Shipments

	May 1990	May 1991	% Change	Year-To-Date 1990	Year-To-Date 1991	% Change
Northeast						
Connecticut	8	10	25.0%	45	39	- 13.3%
Maine	238	201	- 15.5%	755	597	- 20.9%
Massachusetts	8	19	137.5%	74	79	6.8%
New Hampshire	55	32	- 41.8%	196	112	- 42.9%
New Jersey	40	30	- 25.0%	195	115	- 41.0%
New York	680	551	- 19.0%	2,369	1,886	- 20.4%
Pennsylvania	677	562	- 17.0%	2,698	2,164	- 19.8%
Rhode Island	7	3	- 57.1%	24	14	- 41.7%
Vermont	50	48	- 4.0%	173	163	- 5.8%
Total	**1,763**	**1,456**	**- 17.4%**	**6,529**	**5,169**	**- 20.8%**
East North Central						
Illinois	306	258	- 15.7%	1,169	947	- 19.0%
Indiana	636	513	- 19.3%	2,373	1,909	- 19.6%
Michigan	930	844	- 9.2%	3,475	3,102	- 10.7%
Ohio	582	554	- 4.8%	2,347	2,151	- 8.4%
Wisconsin	290	274	- 5.5%	1,059	986	- 6.9%
Total	**2,744**	**2,443**	**- 11.0%**	**10,423**	**9,095**	**- 12.7%**
West North Central						
Iowa	151	142	- 6.0%	578	580	0.3%
Kansas	123	153	24.4%	510	571	12.0%
Minnesota	187	177	- 5.3%	641	584	- 8.9%
Missouri	405	370	- 8.6%	1,647	1,420	- 13.8%
Nebraska	51	36	- 29.4%	229	177	- 22.7%
North Dakota	19	20	5.3%	59	77	30.5%
South Dakota	72	68	- 5.6%	287	327	13.9%
Total	**1,008**	**966**	**- 4.2%**	**3,951**	**3,736**	**- 5.4%**
South Atlantic						
Delaware	128	99	- 22.7%	594	393	- 33.8%
Florida	1,421	1,161	- 18.3%	7,787	5,571	- 28.5%
Georgia	1,082	997	- 7.9%	4,502	3,498	- 22.3%
Maryland	112	80	- 28.6%	425	304	- 28.5%
North Carolina	1,675	1,575	- 6.0%	7,012	5,954	- 15.1%
South Carolina	1,086	879	- 19.1%	5,010	3,511	- 29.9%
Virginia	573	513	- 10.5%	2,236	1,813	- 18.9%
West Virginia	307	291	- 5.2%	1,133	1,084	- 4.3%
Total	**6,384**	**5,595**	**- 12.4%**	**28,699**	**22,128**	**- 22.9%**
South Central						
Alabama	760	689	- 9.3%	3,498	2,751	- 21.4%
Arkansas	245	290	18.4%	1,027	1,134	10.4%
Kentucky	657	681	3.7%	2,541	2,463	- 3.1%
Louisiana	154	166	7.8%	565	663	17.3%
Mississippi	323	407	26.0%	1,461	1,490	2.0%
Oklahoma	45	93	106.7%	218	292	33.9%
Tennessee	652	638	- 2.1%	2,837	2,513	- 11.4%
Texas	351	378	7.7%	1,678	1,814	8.1%
Total	**3,187**	**3,342**	**4.9%**	**13,825**	**13,120**	**- 5.1%**

Manufactured Home Shipments

	May			Year-To-Date		
	1990	1991	% Change	1990	1991	% Change
Mountain						
Arizona	289	271	- 6.2%	1,337	1,158	- 13.4%
Colorado	49	59	20.4%	198	287	44.9%
Idaho	65	108	66.2%	288	444	54.2%
Montana	45	45	0.0%	171	213	24.6%
Nevada	213	191	- 10.3%	1,048	816	- 22.1%
New Mexico	149	207	38.9%	619	780	26.0%
Utah	17	26	52.9%	80	115	43.8%
Wyoming	3	6	100.0%	15	28	86.7%
Total	**830**	**913**	**10.0%**	**3,756**	**3,841**	**2.3%**
Pacific						
Alaska	9	5	- 44.4%	20	21	5.0%
California	928	581	- 37.4%	4,318	2,572	- 40.4%
Hawaii	1	9	800.0%	2	9	350.0%
Oregon	404	398	- 1.5%	1,789	1,959	9.5%
Washington	516	470	- 8.9%	2,181	2,291	5.0%
Total	**1,858**	**1,463**	**- 21.3%**	**8,310**	**6,852**	**- 17.5%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	278	456	64.0%	2,216	3,170	43.1%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**18,052**	**16,634**	**- 7.9%**	**77,709**	**67,111**	**- 13.6%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1991 Product Mix

	Jan-May Shipments			Jan-May Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	26	13	39	*	*	*
Maine	474	123	597	*	*	*
Massachusetts *	43	36	79	*	*	*
New Hampshire *	72	40	112	*	*	*
New Jersey *	56	59	115	*	*	*
New York *	1,075	811	1,886	*	*	*
Pennsylvania	1,362	802	2,164	2,348	1,687	4,035
Rhode Island *	7	7	14	*	*	*
Vermont *	101	62	163	*	*	*
Total	**3,216**	**1,953**	**5,169**	**2,348**	**1,687**	**4,035**
	62.2%	**37.8%**	**100.0%**	**58.2%**	**41.8%**	**100.0%**
East North Central						
Illinois *	614	333	947	*	*	*
Indiana	1,121	788	1,909	4,886	3,274	8,160
Michigan *	1,514	1,588	3,102	*	*	*
Ohio	1,470	681	2,151	714	383	1,097
Wisconsin	826	160	986	953	193	1,146
Total	**5,545**	**3,550**	**9,095**	**6,553**	**3,850**	**10,403**
	61.0%	**39.0%**	**100.0%**	**63.0%**	**37.0%**	**100.0%**
West North Central						
Iowa *	457	123	580	*	*	*
Kansas	340	231	571	487	176	663
Minnesota	389	195	584	553	279	832
Missouri *	999	421	1,420	*	*	*
Nebraska	97	80	177	525	363	888
North Dakota *	38	39	77	*	*	*
South Dakota *	200	127	327	*	*	*
Total	**2,520**	**1,216**	**3,736**	**1,565**	**818**	**2,383**
	67.5%	**32.5%**	**100.0%**	**65.7%**	**34.3%**	**100.0%**
South Atlantic						
Delaware *	269	124	393	*	*	*
Florida	1,903	3,668	5,571	1,056	3,181	4,237
Georgia	1,712	1,786	3,498	4,522	4,061	8,583
Maryland *	177	127	304	*	*	*
North Carolina	3,946	2,008	5,954	5,258	2,205	7,463
South Carolina *	2,146	1,365	3,511	*	*	*
Virginia	1,130	683	1,813	1,125	203	1,328
West Virginia *	752	332	1,084	*	*	*
Total	**12,035**	**10,093**	**22,128**	**11,961**	**9,650**	**21,611**
	54.4%	**45.6%**	**100.0%**	**55.3%**	**44.7%**	**100.0%**

Year-To-Date
1991 Product Mix

	Jan-May Shipments			Jan-May Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	2,028	723	2,751	4,413	2,134	6,547
Arkansas *	807	327	1,134	*	*	*
Kentucky *	1,791	672	2,463	*	*	*
Louisiana *	523	140	663	*	*	*
Mississippi	1,104	386	1,490	2,028	514	2,542
Oklahoma *	177	115	292	*	*	*
Tennessee	1,802	711	2,513	4,148	1,533	5,681
Texas	926	888	1,814	932	1,004	1,936
Total	**9,158**	**3,962**	**13,120**	**11,521**	**5,185**	**16,706**
	69.8%	**30.2%**	**100.0%**	**69.0%**	**31.0%**	**100.0%**
Mountain						
Arizona	404	754	1,158	393	731	1,124
Colorado *	132	155	287	*	*	*
Idaho	92	352	444	310	1,063	1,373
Montana *	58	155	213	*	*	*
Nevada *	145	671	816	*	*	*
New Mexico *	415	365	780	*	*	*
Utah *	19	96	115	*	*	*
Wyoming *	14	14	28	*	*	*
Total	**1,279**	**2,562**	**3,841**	**703**	**1,794**	**2,497**
	33.3%	**66.7%**	**100.0%**	**28.2%**	**71.8%**	**100.0%**
Pacific						
Alaska *	13	8	21	*	*	*
California	323	2,249	2,572	411	2,693	3,104
Hawaii *	0	9	9	*	*	*
Oregon	280	1,679	1,959	503	2,861	3,364
Washington	326	1,965	2,291	9	676	685
Total	**942**	**5,910**	**6,852**	**923**	**6,230**	**7,153**
	13.7%	**86.3%**	**100.0%**	**12.9%**	**87.1%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	34,695	29,246	63,941	35,574	29,214	64,788
	54.3%	45.7%	100.0%	54.9%	45.1%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	2,130	1,040	3,170	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	1,248	1,051	2,299
Total	**36,825**	**30,286**	**67,111**	**36,822**	**30,265**	**67,087**
	54.9%	**45.1%**	**100.0%**	**54.9%**	**45.1%**	**100.0%**

Shipments of Manufactured Homes by State
Ranked From Highest to Lowest
May 1991

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
North Carolina	1,575	9.7%	1	1,013	11.4%	1	562	7.7%	2
Florida	1,161	7.2%	2	377	4.2%	8	784	10.7%	1
Georgia	997	6.2%	3	488	5.5%	3	509	7.0%	3
South Carolina	879	5.4%	4	514	5.8%	2	365	5.0%	7
Michigan	844	5.2%	5	389	4.4%	7	455	6.2%	5
Alabama	689	4.3%	6	487	5.5%	4	202	2.8%	13
Kentucky	681	4.2%	7	477	5.4%	5	204	2.8%	11
Tennessee	638	3.9%	8	461	5.2%	6	177	2.4%	16
California	581	3.6%	9	88	1.0%	28	493	6.7%	4
Pennsylvania	562	3.5%	10	331	3.7%	11	231	3.2%	10
Ohio	554	3.4%	11	376	4.2%	9	178	2.4%	15
New York	551	3.4%	12	311	3.5%	13	240	3.3%	9
Indiana	513	3.2%	13	309	3.5%	14	204	2.8%	12
Virginia	513	3.2%	14	340	3.8%	10	173	2.4%	17
Washington	470	2.9%	15	74	0.8%	29	396	5.4%	6
Mississippi	407	2.5%	16	312	3.5%	12	95	1.3%	24
Oregon	398	2.5%	17	52	0.6%	32	346	4.7%	8
Texas	378	2.3%	18	181	2.0%	19	197	2.7%	14
Missouri	370	2.3%	19	253	2.9%	15	117	1.6%	20
West Virginia	291	1.8%	20	193	2.2%	18	98	1.3%	22
Arkansas	290	1.8%	21	199	2.2%	17	91	1.2%	25
Wisconsin	274	1.7%	22	231	2.6%	16	43	0.6%	29
Arizona	271	1.7%	23	100	1.1%	26	171	2.3%	18
Illinois	258	1.6%	24	161	1.8%	21	97	1.3%	23
New Mexico	207	1.3%	25	105	1.2%	25	102	1.4%	21
Maine	201	1.2%	26	169	1.9%	20	32	0.4%	32
Nevada	191	1.2%	27	38	0.4%	35	153	2.1%	19
Minnesota	177	1.1%	28	119	1.3%	23	58	0.8%	28
Louisiana	166	1.0%	29	136	1.5%	22	30	0.4%	36
Kansas	153	0.9%	30	91	1.0%	27	62	0.8%	27
Iowa	142	0.9%	31	114	1.3%	24	28	0.4%	37
Idaho	108	0.7%	32	24	0.3%	38	84	1.2%	26
Delaware	99	0.6%	33	67	0.8%	30	32	0.4%	34
Oklahoma	93	0.6%	34	56	0.6%	31	37	0.5%	30
Maryland	80	0.5%	35	44	0.5%	33	36	0.5%	31
South Dakota	68	0.4%	36	40	0.5%	34	28	0.4%	38
Colorado	59	0.4%	37	27	0.3%	37	32	0.4%	33
Vermont	48	0.3%	38	31	0.3%	36	17	0.2%	42
Montana	45	0.3%	39	14	0.2%	41	31	0.4%	35
Nebraska	36	0.2%	40	19	0.2%	39	17	0.2%	40
New Hampshire	32	0.2%	41	17	0.2%	40	15	0.2%	44
New Jersey	30	0.2%	42	13	0.1%	42	17	0.2%	41
Utah	26	0.2%	43	2	0.0%	48	24	0.3%	39
North Dakota	20	0.1%	44	4	0.0%	46	16	0.2%	43
Massachusetts	19	0.1%	45	12	0.1%	43	7	0.1%	46
Connecticut	10	0.1%	46	6	0.1%	44	4	0.1%	47
Hawaii	9	0.1%	47	0	0.0%	50	9	0.1%	45
Wyoming	6	0.0%	48	4	0.0%	45	2	0.0%	49
Alaska	5	0.0%	49	4	0.0%	47	1	0.0%	50
Rhode Island	3	0.0%	50	1	0.0%	49	2	0.0%	48
	16,178	**100.1%**		**8,874**	**99.6%**		**7,304**	**99.5%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Manufactured Homes by State
Ranked From Highest to Lowest
Jan-May 1991

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
North Carolina	5,954	9.3%	1	3,946	11.4%	1	2,008	6.9%	3
Florida	5,571	8.7%	2	1,903	5.5%	4	3,668	12.5%	1
South Carolina	3,511	5.5%	3	2,146	6.2%	2	1,365	4.7%	8
Georgia	3,498	5.5%	4	1,712	4.9%	7	1,786	6.1%	5
Michigan	3,102	4.9%	5	1,514	4.4%	8	1,588	5.4%	7
Alabama	2,751	4.3%	6	2,028	5.8%	3	723	2.5%	14
California	2,572	4.0%	7	323	0.9%	29	2,249	7.7%	2
Tennessee	2,513	3.9%	8	1,802	5.2%	5	711	2.4%	15
Kentucky	2,463	3.9%	9	1,791	5.2%	6	672	2.3%	18
Washington	2,291	3.6%	10	326	0.9%	28	1,965	6.7%	4
Pennsylvania	2,164	3.4%	11	1,362	3.9%	10	802	2.7%	11
Ohio	2,151	3.4%	12	1,470	4.2%	9	681	2.3%	17
Oregon	1,959	3.1%	13	280	0.8%	30	1,679	5.7%	6
Indiana	1,909	3.0%	14	1,121	3.2%	12	788	2.7%	12
New York	1,886	2.9%	15	1,075	3.1%	14	811	2.8%	10
Texas	1,814	2.8%	16	926	2.7%	16	888	3.0%	9
Virginia	1,813	2.8%	17	1,130	3.3%	11	683	2.3%	16
Mississippi	1,490	2.3%	18	1,104	3.2%	13	386	1.3%	21
Missouri	1,420	2.2%	19	999	2.9%	15	421	1.4%	20
Arizona	1,158	1.8%	20	404	1.2%	25	754	2.6%	13
Arkansas	1,134	1.8%	21	807	2.3%	18	327	1.1%	26
West Virginia	1,084	1.7%	22	752	2.2%	19	332	1.1%	25
Wisconsin	986	1.5%	23	826	2.4%	17	160	0.5%	29
Illinois	947	1.5%	24	614	1.8%	20	333	1.1%	24
Nevada	816	1.3%	25	145	0.4%	35	671	2.3%	19
New Mexico	780	1.2%	26	415	1.2%	24	365	1.2%	22
Louisiana	663	1.0%	27	523	1.5%	21	140	0.5%	32
Maine	597	0.9%	28	474	1.4%	22	123	0.4%	37
Minnesota	584	0.9%	29	389	1.1%	26	195	0.7%	28
Iowa	580	0.9%	30	457	1.3%	23	123	0.4%	36
Kansas	571	0.9%	31	340	1.0%	27	231	0.8%	27
Idaho	444	0.7%	32	92	0.3%	39	352	1.2%	23
Delaware	393	0.6%	33	269	0.8%	31	124	0.4%	35
South Dakota	327	0.5%	34	200	0.6%	32	127	0.4%	34
Maryland	304	0.5%	35	177	0.5%	33	127	0.4%	33
Oklahoma	292	0.5%	36	177	0.5%	34	115	0.4%	38
Colorado	287	0.4%	37	132	0.4%	36	155	0.5%	30
Montana	213	0.3%	38	58	0.2%	41	155	0.5%	31
Nebraska	177	0.3%	39	97	0.3%	38	80	0.3%	40
Vermont	163	0.3%	40	101	0.3%	37	62	0.2%	41
Utah	115	0.2%	41	19	0.1%	46	96	0.3%	39
New Jersey	115	0.2%	42	56	0.2%	42	59	0.2%	42
New Hampshire	112	0.2%	43	72	0.2%	40	40	0.1%	43
Massachusetts	79	0.1%	44	43	0.1%	43	36	0.1%	45
North Dakota	77	0.1%	45	38	0.1%	44	39	0.1%	44
Connecticut	39	0.1%	46	26	0.1%	45	13	0.0%	47
Wyoming	28	0.0%	47	14	0.0%	47	14	0.0%	46
Alaska	21	0.0%	48	13	0.0%	48	8	0.0%	49
Rhode Island	14	0.0%	49	7	0.0%	49	7	0.0%	50
Hawaii	9	0.0%	50	0	0.0%	50	9	0.0%	48
	63,941	99.9%		34,695	100.2%		29,246	99.2%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Manufactured Homes by State
Ranked From Highest to Lowest
May 1991

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	2,295	14.3%	1	1,178	13.3%	3	1,117	15.6%	1
Indiana	2,128	13.3%	2	1,256	14.2%	1	872	12.2%	2
North Carolina	1,818	11.4%	3	1,254	14.2%	2	564	7.9%	7
Alabama	1,733	10.8%	4	1,157	13.1%	4	576	8.0%	5
Tennessee	1,336	8.4%	5	948	10.7%	5	388	5.4%	9
Pennsylvania	1,094	6.8%	6	624	7.1%	6	470	6.6%	8
Florida	838	5.2%	7	178	2.0%	12	660	9.2%	3
California	708	4.4%	8	108	1.2%	16	600	8.4%	4
Oregon	677	4.2%	9	105	1.2%	17	572	8.0%	6
Mississippi	647	4.0%	10	526	6.0%	7	121	1.7%	14
Texas	439	2.7%	11	196	2.2%	10	243	3.4%	10
Virginia	338	2.1%	12	283	3.2%	8	55	0.8%	19
Wisconsin	313	2.0%	13	253	2.9%	9	60	0.8%	18
Idaho	309	1.9%	14	73	0.8%	19	236	3.3%	11
Ohio	308	1.9%	15	191	2.2%	11	117	1.6%	15
Arizona	275	1.7%	16	101	1.1%	18	174	2.4%	12
Minnesota	225	1.4%	17	148	1.7%	13	77	1.1%	17
Nebraska	197	1.2%	18	117	1.3%	15	80	1.1%	16
Kansas	175	1.1%	19	133	1.5%	14	42	0.6%	20
Washington	141	0.9%	20	2	0.0%	20	139	1.9%	13
Illinois	*								
Wyoming	*								
South Carolina	*								
Massachusetts	*								
Michigan	*								
New Hampshire	*								
Utah	*								
Hawaii	*								
Missouri	*								
Rhode Island	*								
New Jersey	*								
Vermont	*								
North Dakota	*								
Arkansas	*								
Louisiana	*								
West Virginia	*								
Nevada	*								
Oklahoma	*								
Alaska	*								
Connecticut	*								
Maryland	*								
Kentucky	*								
Maine	*								
New York	*								
New Mexico	*								
Montana	*								
South Dakota	*								
Colorado	*								
Delaware	*								
Iowa	*								
	15,994	99.7%		8,831	99.9%		7,163	100.0%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Manufactured Homes by State
Ranked From Highest to Lowest
Jan-May 1991

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	8,583	13.2%	1	4,522	12.7%	3	4,061	13.9%	1
Indiana	8,160	12.6%	2	4,886	13.7%	2	3,274	11.2%	2
North Carolina	7,463	11.5%	3	5,258	14.8%	1	2,205	7.5%	6
Alabama	6,547	10.1%	4	4,413	12.4%	4	2,134	7.3%	7
Tennessee	5,681	8.8%	5	4,148	11.7%	5	1,533	5.2%	9
Florida	4,237	6.5%	6	1,056	3.0%	9	3,181	10.9%	3
Pennsylvania	4,035	6.2%	7	2,348	6.6%	6	1,687	5.8%	8
Oregon	3,364	5.2%	8	503	1.4%	15	2,861	9.8%	4
California	3,104	4.8%	9	411	1.2%	17	2,693	9.2%	5
Mississippi	2,542	3.9%	10	2,028	5.7%	7	514	1.8%	14
Texas	1,936	3.0%	11	932	2.6%	11	1,004	3.4%	11
Idaho	1,373	2.1%	12	310	0.9%	19	1,063	3.6%	10
Virginia	1,328	2.0%	13	1,125	3.2%	8	203	0.7%	18
Wisconsin	1,146	1.8%	14	953	2.7%	10	193	0.7%	19
Arizona	1,124	1.7%	15	393	1.1%	18	731	2.5%	12
Ohio	1,097	1.7%	16	714	2.0%	12	383	1.3%	15
Nebraska	888	1.4%	17	525	1.5%	14	363	1.2%	16
Minnesota	832	1.3%	18	553	1.6%	13	279	1.0%	17
Washington	685	1.1%	19	9	0.0%	20	676	2.3%	13
Kansas	663	1.0%	20	487	1.4%	16	176	0.6%	20
Alaska	*								
Massachusetts	*								
Nevada	*								
Iowa	*								
New York	*								
Utah	*								
Montana	*								
Hawaii	*								
Maryland	*								
Missouri	*								
Maine	*								
Arkansas	*								
Oklahoma	*								
Illinois	*								
Delaware	*								
New Jersey	*								
Vermont	*								
New Hampshire	*								
Kentucky	*								
Louisiana	*								
West Virginia	*								
Connecticut	*								
Colorado	*								
Wyoming	*								
South Carolina	*								
North Dakota	*								
Rhode Island	*								
New Mexico	*								
Michigan	*								
South Dakota	*								
	64,788	99.9%		35,574	100.2%		29,214	99.9%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1990

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	13,260	99,200	11.8	45,000	22.8
February	13,612	86,900	13.5	50,000	21.4
March	16,313	108,500	13.1	58,000	22.0
April	16,472	119,000	12.2	52,000	24.1
May	18,052	121,100	13.0	50,000	26.5
June	17,557	117,800	13.0	50,000	26.0
July	15,059	111,200	11.9	46,000	24.7
August	19,399	102,800	15.9	46,000	29.7
September	15,921	93,100	14.6	38,000	29.5
October	17,930	94,400	16.0	37,000	32.6
November	14,267	81,400	14.9	34,000	29.6
December	10,330	57,400	15.3	29,000	26.3
	188,172	**1,192,800**	**13.6**	**534,000**	**26.1**

Manufactured Home Shipments, Privately Owned Housing Units Started and Single-Family Homes Sold - 1991

Month	MH Shipments	Housing Starts	MH as a % of Housing Starts	Homes Sold	MH as a % of Homes Sold
January	11,278	52,500	17.7	30,000	27.3
February	10,835	59,100	15.5	40,000	21.3
March	13,069	73,800	15.0	51,000	20.4
April	15,295	101,000*	13.2*	49,000*	23.8*
May	16,634	98,900*	14.4*	44,000*	27.4*
June					
July					
August					
September					
October					
November					
December					

*Preliminary
Note: Housing Starts and Homes Sold are not seasonally adjusted.

Data Source: Manufactured Home Shipments - NCSBCS
Privately Owned Housing Units Started & Single-Family Homes Sold - U.S. Department of Commerce, Bureau of the Census

1990
MH Consumer Installment Credit Outstanding ($ Millions)

Month	Total	Major Type of Holder: Commercial Banks	Finance Companies	Thrift Institutions
January	22,538	9,025	5,411	8,102
February	22,572	9,0[illegible]	5,410	8,096
March	22,554	9,0[illegible]3	5,178	8,333
April	22,299	9,115	5,168	8,016
May	21,980	9,162	5,224	7,594
June	21,724	9,208	5,266	7,250
July	21,245	9,005	5,328	6,912
August	21,185	9,338	5,358	6,489
September	21,195	9,263	5,423	6,509
October	20,773	9,274	5,400	6,099
November	20,472	9,199	5,364	5,909
December	20,666	9,763	5,252	5,651

1991
MH Consumer Installment Credit Outstanding ($ Millions)

Month	Total	Major Type of Holder: Commercial Banks	Finance Companies	Thrift Institutions
January	20,614	9,748	5,367	5,499
February	20,362	9,730	5,330	5,302
March	20,030	9,632	5,328	5,070
April	20,125*	9,565*	5,574*	4,986*
May				
June				
July				
August				
September				
October				
November				
December				

* Preliminary
Note: All figures are not seasonally adjusted.

Data Source: Federal Reserve G.19 Statistical Release.

Manufactured Home Delinquency Statistics

Month	MH Loans Past Due 30 Days or More as a % of Loans Outstanding		# of MH Loan Repossessions per 1000 Loans Outstanding	
	1990	1991	1990	1991
January	2.89	3.17	1.93	1.74
February	2.03	3.04	1.59	1.68
March	2.51	2.86	1.53	1.93
April	2.34		1.39	
May	2.41		1.34	
June	2.32		1.49	
July	2.60		1.75	
August	2.43		1.70	
September	2.66		1.53	
October	2.88		1.64	
November	2.99		1.72	
December	3.57		1.63	

Notes: All figures are not seasonally adjusted.
MH Delinquency Statistics are released on a quarterly basis.

Data Source: ABA Consumer Credit Delinquency Bulletin.